

BUILDERPROFILE

Distinctive for a Reason

Actually Distinctive Homes is distinctive for many reasons. They are committed to building value engineered, high quality, energy-efficient homes designed with the homeowner in mind. They have set a high standard in the industry for quality construction, outstanding customer service, and unique and timeless architectural designs that bring the most value for the homeowner's investment.

Founded by President Anthony J. Musso, Distinctive Homes has been building quality homes in Southern Nevada since 1980. While many independent homebuilders have been purchased by larger entities or have discontinued building in Nevada, Distinctive Homes continues to be a large part of the Las Vegas homebuilding industry. Distinctive Homes does not measure their success simply by the number of homes they build, but by the satisfied customers who are proud to be part of their family of homeowners.

What Sets Distinctive Homes Apart?

The professional Distinctive Homes team focuses their energy and creativity on designing homes that are at the forefront of the newest home designs. They pay particular attention to selecting design elements and contemporary amenities that homeowners want, yet that will blend seamlessly with their homes timeless, classical architecture.

They use their professional skills to continually research new trends, amenities and homeowner preferences. Then they design those amenities into their homes as standard, delighting buyers and simplifying the buying process. They price their homes competitively; looking closely at the extra features they can include in each home design and still retain their competitive pricing position.

Distinctive Homes sets themselves apart with features like paver stone driveways and walks included as standard in their homes, or granite slab countertops with full bull nose edge at certain communities. When prospective buyers visit a Distinctive Homes model, they are delighted with unexpected discoveries around nearly every corner.

According to Mr. Musso, "People who are buying our homes today have bought three to five previous homes. They are knowledgeable, have done their homework and want to work with a builder they can trust. They can readily see that we have thought about every detail of their home."

Distinctive Homes does indeed "think the house." They apply their years of building experience to explore the possibilities and to think about how someone will live in the home. They mull over the plans checking every detail. The bedroom design is beautiful, but how will the residents store their clothes? Is there enough closet space and shelving in the master bedroom? Then they take another look at the plans for the master bedroom closet to be sure it is designed the way the future homeowner will want to use it.

Thinking through homes from a homeowner perspective pays off. As Musso puts it "No one asks us to move walls." He goes on to explain, "People don't want to discover everything is an extra, they can easily recognize the value they are getting for their dollar."

What you see and what you don't, add up to quality.

Distinctive Homes never shortcuts the construction process. By hiring and building relationships with better subcontractors and actively controlling the construction process the result is a better quality home. Not only are Distinctive Homes better quality homes, they are better for the environment, more energy efficient to operate and more comfortable and convenient for the homeowner.

Distinctive Homes became an Energy Star® builder at the inception of the program. Their homes include large Low-E vinyl windows and Energy Star qualified appliances that will yield benefits for the life of the home through reduced energy bills, high-quality, low maintenance products, and comfortable yet quieter homes. Distinctive Homes participates at the highest Energy Star compliance level, and has quality control procedures in place to ensure that they are consistently living up to the promised standards.







One of the outstanding products they have chosen for their homes is GreenFiber Cocoon® insulation which increases energy efficiency by 26 percent. Made from at least 80 percent recycled paper fiber, the insulation's fire resistance increases safety, and the sound absorption qualities buffer residents from external noise.

What's new for Distinctive Homes?

Canyons Estates, just off the 215 Beltway at Warm Springs and West Valley View, is the newest Distinctive Homes community. Continuing the Distinctive Homes tradition of building neighborhoods they will be proud of for the long-term, they have chosen a prime area of town to create a lush gated oasis. Living and working near the center of town will be convenient for these southwest valley homeowners, but once they pass through the elegant gated entry, they will feel like they have entered a peaceful rural environment.

Canyons Estates is destined to become one of the most sought after communities in the Las Vegas valley. Residents will enjoy panoramic views of both the sparkling Las Vegas strip and the tranquil surrounding mountains. Marked by Distinctive Homes' signature paver stone walkways and driveways, each home will feature a choice of architecturally designed front yard landscaping packages. A casita, standard in each Canyons Estates home, is ideal for a home office or guest suite.

Built on estate-sized lots, the single- and two-story floorplans range from 2,931 to 4,693 square feet. A few of the standard amenities include energy efficient 15 SEER air conditioners and the Cocoon Insulation System; a family room or great room fireplace; full bull nose edge granite slab countertops in the kitchen and master bath; oak stair and balcony railings to the second floor; built-in double ovens, 5-burner cook top and 5-cycle Energy Star dishwasher; upgraded 13 X 13 inch tile in the entry, kitchen, laundry and all baths; front balconies on the two-story homes and stone veneer on the front of each home.

Distinctive Homes continually adapts to the evolving Las Vegas market. Now that the baby-boomer generation is redefining expectations for active adult living, Distinctive Homes is planning an active adult community in Mesquite, Nevada. The community will be developed on the 36-hole Oasis Golf Course, distinguished as a top 10 favorite course design by the legendary Arnold Palmer.

The outstanding customer care, innovative designs and quality construction that have been instrumental in Distinctive Homes' success for nearly three decades will continue to be driving forces for decades to come. **TH**

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